

Product Manager (Brokerage) (m/f/div)



Berlin



Start date: Now



Competitive salary



Competitive Equity

Company Description

Finoa is a Berlin-based FinTech company founded in 2018 that provides custody and asset servicing solutions for digital assets tailored to institutional investors, HNWIs and corporates. It is one of the fastest-growing start-ups in the space, having emerged as the European leader in servicing hundreds of institutional and professional investors in the crypto space – with a global ambition. The business was founded by Henrik Gebbing and Christopher May, and they have built and continue to build a truly international and diverse team of extremely talented people (circa. 45 FTEs) in Europe's crypto capital. Finoa is backed by the most-renowned investors like Balderton Capital, Coparion, Venture Stars, and Signature Ventures.

Job Description

We are looking for an experienced Product Manager to take the lead in building our digital asset brokerage service. As a company serving both institutional and private individuals, we want to identify and deliver on specific customer liquidity needs from both segments as we move into setting up and improving this new service offering. You will work with cross-functional teams to create a robust product that appeals to both new-comers and experienced users alike, all while taking the steps to remain compliant with our regulatory requirements during the product development cycle.

Role Description

- Join the Product and Management teams in defining, building and shipping our new brokerage service.
- Interact closely with our user base to identify their needs and potential problems for liquidity and settlement.
- Gather and analyze key customer feedback to improve service experience.
- Take a lead role in the product development cycle as you take ownership of every stage of the digital asset brokerage tool – from building and testing an MVP to integrating a full brokerage suite into our platform.
- Identify and integrate potential tools that will help us scale our operation and bring value to our users and our internal operations.
- Stay up to date with the crypto and fintech regulatory landscapes and show capacity to implement critical changes in our products at top speed.
- Ensure our applications run seamlessly as you identify and cover potential gaps in our operation.

Requirements

- You hold university title degree in a relevant field and have an acute understanding of technological subjects.
- You have 3+ years experience in Product Management, creating and shipping customer centric products and working with cross-functional teams.
- You have experience working with Fintech products as well as trading/brokerage services and are knowledgeable in the different stages of their development cycle.
- You are well-acquainted with the crypto space and current local and international regulatory landscape.
- A track record with asset trading products and services is a big plus.
- You have superb English verbal and written communication skills, German is a plus.
- You have hands-on mentality and entrepreneurial mindset; you know how to roll up your sleeves to deliver alongside your team.

Why you should apply



Diverse and inclusive team: We are from 20+ different countries with diversity of both thought and background on a mission to disrupt the digital asset industry. We support each other and take pride in our achievements. We attract talents from companies like McKinsey, Credit Suisse, JP Morgan, Google, ING, Bertelsmann and N26.



Ownership & learning-curve: Opportunity to make an active contribution to the growth story of one of the leading disruptors in the FinTech industry.



Communication: We treat our staff like owners by being open, transparent, and providing regular communication about our direction and progress. We provide regular insights into decision making, strategy, and company-wide OKR progress so that each of our employees is aligned and empowered. We are also always aiming to improve how we can more effectively communicate.



Office: We offer both the flexibility to work remotely or to work in style and comfort from our modern office at Checkpoint Charlie, the heart of Berlin.

How to get in touch

If you believe this opening paints an adequate picture of your profile, please visit this site and apply: [Product Manager \(Brokerage\) \(m/f/div\) - Finoa GmbH \(recruitee.com\)](#)

Finoa is an equal opportunity employer devoted to diversity and inclusion in the workplace. We do not discriminate on the basis of race, religion, colour, national origin, gender, sexual orientation, age, marital status or disability status.